



# Northern Livestock Video/Internet Auction - Billings, MT

AMS Livestock, Poultry and Grain Market News  
MT Dept. of Ag Market News

January 12, 2026

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## Livestock Weighted Average Report for 1/12/2026 (Final)

### VIDEO AUCTION

|                     | This Week |                |       | Last Reported (9/15/2025) |                |       |
|---------------------|-----------|----------------|-------|---------------------------|----------------|-------|
|                     | Offered   | Reported       | % PO  | Offered                   | Reported       | % PO  |
| Total Receipts:     | 46,778    | 44,557         | 4.7%  | 12,385                    | 11,653         | 5.5%  |
| Feeder Cattle:      | 45,254    | 43,889 (98.5%) | 3.0%  | 9,176                     | 9,076 (77.89%) | 1.1%  |
| Replacement Cattle: | 1,524     | 668 (1.5%)     | 56.2% | 3,209                     | 2,577 (22.11%) | 18.1% |

The Northern Livestock Video Auction held their 30th annual Diamond Ring Ranch Sale today with just under 47,000 head on offer. Demand was very good throughout the day and improved as the sale progressed. Offerings were moderate. Demand for all classes of cattle as very good with many takers actively bidding on offerings. Cooperate packers were very active in buying offerings mostly too big to go to grass, showing very good demand as they bid against private feeders and other packers. Demand for cattle suitable to go to grass was very good as well with buyers offering strong premiums for cattle light enough or in light enough flesh to run on grass and market as yearlings. Heifers all sold on very good demand as grass buyers showed good demand for light heifers and heifers too heavy to go to grass were met with good demand from both feeding and replacement buyers. Many sets of heifers outsold their steer mates as buyers show a desire to rebuild herd numbers. Internet bidding was very active this sale with many bidders noticed from all over the country. A large crowd was on hand for todays sale with very active bidding noticed, market activity was active as a result. Value added cattle are cattle enrolled in two or more 3rd party verified programs, otherwise cattle are tagged with the program in which they are enrolled. Demand for bred cattle and pairs was mostly good. Supply included: 97% Feeder Cattle (67% Steers, 33% Heifers); 3% Replacement Cattle (32% Bred Cows, 62% Bred Heifers, 6% Heifer Pairs). Feeder cattle over 600 lbs was 96%. Feeder Cattle prices FOB based on net weights after a 0-3% pencil shrink or equivalent, with a 10-28 cent slide > 600 lbs and 22-44 cent slide < 600 lbs.

### FEEDER CATTLE

North Central  
(CO, IA, MT, ND, NE, SD, WY)

#### STEERS - Medium and Large 1 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |             |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|-------------|
| Current         | 100         | 575             | 575           | 500.00             | 500.00           | Value Added |
|                 | 210         | 600             | 600           | 463.50             | 463.50           |             |
|                 | 261         | 660 - 670       | 663           | 430.00 - 433.00    | 432.06           |             |
|                 | 462         | 700 - 715       | 706           | 410.00 - 428.00    | 422.06           |             |
|                 | 394         | 750 - 785       | 765           | 384.00 - 402.00    | 394.82           |             |
|                 | 140         | 775             | 775           | 414.00             | 414.00           | NHTC        |
|                 | 140         | 790             | 790           | 366.00             | 366.00           | Fleshy      |
|                 | 140         | 800             | 800           | 371.00 - 375.00    | 372.86           |             |
|                 | 297         | 820             | 820           | 391.00             | 391.00           | NHTC        |
|                 | 390         | 850 - 860       | 855           | 388.00 - 389.00    | 388.51           | NHTC        |
|                 | 146         | 850 - 860       | 855           | 349.00 - 349.50    | 349.25           |             |

Source: USDA AMS Livestock, Poultry & Grain Market News

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|         |      |           |       |                 |        |       |
|---------|------|-----------|-------|-----------------|--------|-------|
|         | 460  | 910       | 910   | 351.00          | 351.00 |       |
|         | 665  | 950       | 950   | 346.00          | 346.00 |       |
| Jan     | 90   | 550       | 550   | 490.00          | 490.00 |       |
|         | 280  | 615 - 635 | 621   | 446.50 - 448.00 | 446.99 |       |
|         | 273  | 650 - 660 | 653   | 434.00 - 447.00 | 438.60 |       |
|         | 167  | 710 - 725 | 718   | 405.00 - 410.00 | 407.37 |       |
|         | 82   | 760       | 760   | 381.00          | 381.00 |       |
|         | 151  | 805       | 805   | 387.00          | 387.00 |       |
| Jan-Feb | 100  | 440       | 440   | 588.00          | 588.00 |       |
|         | 100  | 525       | 525   | 524.00          | 524.00 |       |
|         | 195  | 565 - 575 | 570   | 446.00 - 470.00 | 458.82 |       |
|         | 85   | 600       | 600   | 447.00          | 447.00 |       |
|         | 445  | 650 - 680 | 669   | 437.00 - 440.00 | 437.70 |       |
|         | 168  | 700 - 720 | 710   | 408.00 - 420.00 | 414.20 |       |
|         | 313  | 775 - 790 | 785   | 367.00 - 393.00 | 378.71 |       |
|         | 200  | 900 - 920 | 906   | 348.00 - 348.50 | 348.34 |       |
| Feb     | 95   | 550       | 550   | 488.00          | 488.00 |       |
|         | 90   | 610       | 610   | 485.00          | 485.00 |       |
|         | 160  | 650       | 650   | 462.00          | 462.00 | NHTC  |
|         | 85   | 650       | 650   | 442.00          | 442.00 |       |
|         | 150  | 700       | 700   | 453.00          | 453.00 | Fancy |
|         | 170  | 700       | 700   | 421.00 - 424.00 | 422.59 |       |
|         | 326  | 750 - 775 | 766   | 393.00 - 403.00 | 395.55 |       |
|         | 200  | 800       | 800   | 382.00          | 382.00 | NHTC  |
|         | 1037 | 800 - 840 | 824   | 361.00 - 386.00 | 375.30 |       |
|         | 1243 | 875       | 875   | 354.00 - 363.50 | 360.95 |       |
|         | 1419 | 900 - 925 | 906   | 347.00 - 354.00 | 351.27 |       |
| Feb-Mar | 627  | 880 - 890 | 889   | 352.00 - 356.50 | 356.02 |       |
|         | 126  | 925       | 925   | 343.50          | 343.50 |       |
| Mar     | 360  | 710 - 735 | 724   | 419.00 - 437.00 | 426.85 |       |
|         | 315  | 750       | 750   | 409.00          | 409.00 |       |
|         | 211  | 800 - 825 | 813   | 374.00 - 377.00 | 375.40 |       |
|         | 1124 | 850 - 875 | 856   | 349.00 - 363.00 | 359.12 |       |
|         | 1666 | 900 - 925 | 915   | 337.00 - 348.00 | 341.36 |       |
|         | 700  | 950       | 950   | 336.00          | 336.00 |       |
| Mar-Apr | 160  | 725       | 725   | 415.00          | 415.00 |       |
|         | 1250 | 790       | 790   | 398.00          | 398.00 |       |
|         | 65   | 825       | 825   | 370.00          | 370.00 |       |
|         | 2043 | 900 - 920 | 911   | 349.00 - 352.50 | 351.82 |       |
|         | 160  | 1000      | 1,000 | 326.50          | 326.50 |       |

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|         |     |           |       |                 |        |       |
|---------|-----|-----------|-------|-----------------|--------|-------|
| Apr     | 90  | 690       | 690   | 457.00          | 457.00 | Fancy |
|         | 680 | 700 - 735 | 729   | 423.00 - 435.00 | 426.42 |       |
|         | 275 | 760       | 760   | 416.00          | 416.00 |       |
|         | 991 | 925       | 925   | 337.00 - 342.50 | 341.60 |       |
|         | 218 | 1000      | 1,000 | 323.50          | 323.50 |       |
| Apr-May | 120 | 860       | 860   | 364.00          | 364.00 |       |
|         | 378 | 950       | 950   | 339.50          | 339.50 |       |
| May     | 348 | 735       | 735   | 453.00          | 453.00 |       |
|         | 126 | 925       | 925   | 339.00          | 339.00 |       |
|         | 145 | 1000      | 1,000 | 324.00          | 324.00 |       |
| May-Jun | 250 | 925       | 925   | 346.50          | 346.50 |       |
| Sep     | 360 | 815       | 815   | 424.00          | 424.00 |       |

## STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Jan-Feb         | 115         | 545             | 545           | 485.00             | 485.00           |
| Feb             | 83          | 710             | 710           | 405.00             | 405.00           |
| Mar             | 160         | 730             | 730           | 408.00             | 408.00           |
|                 | 130         | 825             | 825           | 358.00             | 358.00           |
|                 | 300         | 900             | 900           | 351.00             | 351.00           |
|                 | 575         | 960             | 960           | 333.00             | 333.00           |
| Mar-Apr         | 695         | 785 - 790       | 786           | 385.00 - 392.00    | 390.54           |
|                 | 112         | 875             | 875           | 345.00             | 345.00           |
|                 | 120         | 960             | 960           | 331.00 - 333.50    | 332.25           |
| Apr-May         | 900         | 780             | 780           | 406.50 - 407.50    | 407.00           |
|                 | 200         | 860             | 860           | 357.00             | 357.00           |

## STEERS - Medium and Large 2 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Mar             | 300         | 825             | 825           | 347.00             | 347.00           |

## STEERS - Large 1 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Current         | 158         | 685             | 685           | 421.00             | 421.00           |
|                 | 75          | 760             | 760           | 383.00             | 383.00           |
| Feb-Mar         | 63          | 935             | 935           | 338.00             | 338.00           |
|                 | 61          | 975             | 975           | 328.00             | 328.00           |
| Mar-Apr         | 179         | 885             | 885           | 347.00 - 348.50    | 348.01           |

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|      |           |       |                 |        |
|------|-----------|-------|-----------------|--------|
| 1083 | 955 - 995 | 970   | 320.00 - 335.50 | 329.74 |
| 56   | 1050      | 1,050 | 316.00          | 316.00 |

### HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |             |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|-------------|
| Current         | 125         | 430             | 430           | 565.00             | 565.00           |             |
|                 | 100         | 535             | 535           | 482.50             | 482.50           | Value Added |
|                 | 185         | 575             | 575           | 439.00             | 439.00           |             |
|                 | 100         | 600             | 600           | 428.00             | 428.00           | Replacement |
|                 | 256         | 600 - 640       | 624           | 400.00 - 424.00    | 409.01           |             |
|                 | 275         | 650             | 650           | 435.00             | 435.00           | Replacement |
|                 | 85          | 685             | 685           | 381.00             | 381.00           |             |
|                 | 80          | 700             | 700           | 401.00             | 401.00           | Replacement |
|                 | 80          | 765             | 765           | 348.00             | 348.00           | Fancy       |
|                 | 1450        | 800 - 810       | 801           | 362.00 - 411.00    | 368.83           | Replacement |
|                 | 110         | 1035            | 1,035         | 315.00             | 315.00           |             |
|                 | 57          | 1050            | 1,050         | 290.00             | 290.00           |             |
|                 |             |                 |               |                    |                  |             |
| Jan             | 150         | 640             | 640           | 459.00             | 459.00           | Replacement |
|                 | 105         | 655             | 655           | 432.00             | 432.00           | Replacement |
|                 | 90          | 665             | 665           | 394.00             | 394.00           |             |
|                 | 85          | 765             | 765           | 416.00             | 416.00           | Replacement |
| Jan-Feb         | 120         | 490             | 490           | 517.00             | 517.00           |             |
|                 | 312         | 550 - 590       | 571           | 443.00 - 457.00    | 449.13           |             |
|                 | 300         | 600 - 620       | 611           | 419.00 - 424.00    | 421.89           |             |
|                 | 80          | 770             | 770           | 412.00             | 412.00           | Replacement |
| Feb             | 255         | 650             | 650           | 458.50             | 458.50           | Replacement |
|                 | 581         | 650 - 685       | 657           | 388.00 - 414.00    | 405.91           |             |
|                 | 130         | 700 - 725       | 709           | 415.00 - 435.00    | 422.08           | Replacement |
|                 | 80          | 765             | 765           | 348.00             | 348.00           | Fancy       |
|                 | 115         | 775             | 775           | 375.00             | 375.00           | Replacement |
|                 | 300         | 800             | 800           | 386.00             | 386.00           | Replacement |
|                 | 465         | 850             | 850           | 349.00 - 350.00    | 349.28           |             |
| Feb-Mar         | 215         | 815             | 815           | 347.00             | 347.00           |             |
|                 | 375         | 850             | 850           | 340.00             | 340.00           |             |
| Mar             | 90          | 675             | 675           | 404.50             | 404.50           |             |
|                 | 250         | 700             | 700           | 387.00             | 387.00           |             |
|                 | 300         | 760             | 760           | 404.00 - 406.50    | 405.25           | Replacement |
|                 | 855         | 760             | 760           | 375.50             | 375.50           |             |
|                 | 80          | 830             | 830           | 330.00             | 330.00           |             |
|                 | 1035        | 850             | 850           | 347.00             | 347.00           |             |



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|         |      |     |     |                 |        |             |
|---------|------|-----|-----|-----------------|--------|-------------|
| Mar-Apr | 160  | 675 | 675 | 399.00          | 399.00 | Replacement |
|         | 150  | 750 | 750 | 382.50          | 382.50 | Replacement |
|         | 285  | 820 | 820 | 345.00          | 345.00 |             |
| Apr     | 150  | 725 | 725 | 378.00          | 378.00 |             |
|         | 70   | 760 | 760 | 376.00          | 376.00 | Replacement |
|         | 660  | 815 | 815 | 376.00          | 376.00 | Replacement |
| May     | 80   | 700 | 700 | 400.00          | 400.00 | Replacement |
|         | 1445 | 850 | 850 | 340.00 - 341.00 | 340.57 |             |

## HEIFERS - Medium and Large 1-2 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Jan-Feb         | 105         | 585             | 585           | 432.00             | 432.00           |
| Feb             | 78          | 670             | 670           | 388.00             | 388.00           |
| Mar             | 415         | 850             | 850           | 335.00 - 336.00    | 335.28           |
| Mar-Apr         | 89          | 795             | 795           | 354.00             | 354.00           |
| Apr             | 138         | 850             | 850           | 335.00             | 335.00           |

## HEIFERS - Medium and Large 2 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Apr             | 150         | 790             | 790           | 332.00             | 332.00           |

## HEIFERS - Large 1 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Jan             | 175         | 715             | 715           | 349.00             | 349.00           |

West  
(AZ, CA, ID, NV, OR, UT, WA)

## STEERS - Medium and Large 1 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Feb             | 165         | 960             | 960           | 345.00             | 345.00           |
| Mar             | 186         | 900             | 900           | 352.00             | 352.00           |
| Apr             | 110         | 900             | 900           | 354.00             | 354.00           |

## STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Jan             | 75          | 660             | 660           | 428.00             | 428.00           |
| Jan-Feb         | 90          | 690             | 690           | 415.00             | 415.00           |



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### HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt )

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Jan-Feb         | 95          | 600             | 600           | 411.00             | 411.00           |
| Feb-Mar         | 165         | 775             | 775           | 351.00             | 351.00           |

### REPLACEMENT CATTLE

North Central  
(CO, IA, MT, ND, NE, SD, WY)

### BRED COWS - Medium and Large 1 (Per Head / Est. Wt )

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| Current         | 2-4        | T2-3         | 55          | 1100            | 1,100         | 4050.00            | 4050.00          |
| Mar             | 2-4        | T1           | 45          | 1300            | 1,300         | 4600.00            | 4600.00          |
|                 | 2-8        | T1           | 42          | 1350            | 1,350         | 4600.00            | 4600.00          |

### BRED HEIFERS - Medium and Large 1 (Per Head / Est. Wt )

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| Current         | <2         | T2           | 55          | 1050            | 1,050         | 4000.00            | 4000.00          |
|                 | <2         | T2-3         | 45          | 1035            | 1,035         | 3975.00            | 3975.00          |
|                 | <2         | T3           | 240         | 1035 - 1075     | 1,060         | 4125.00 - 4150.00  | 4140.85          |
| Jan-Feb         | <2         | T2-3         | 48          | 1125            | 1,125         | 4100.00            | 4100.00          |
|                 | <2         | T3           | 45          | 1075            | 1,075         | 4125.00            | 4125.00          |

### HEIFER PAIRS - Medium and Large 1 w/<150 calf (Per Head / Est. Wt )

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| May             | <2         | O            | 93          | 1050 - 1100     | 1,074         | 5000.00 - 5350.00  | 5173.42          |

#### Please Note:

The above USDA LPGMN price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on an FOB basis, unless otherwise noted.

#### Explanatory Notes

Stage (Cattle): - Represents pregnancy stage (O = open; T1 = 1st Trimester, 1 to 3 months; T1-2 = 1st/2nd trimester, 1 to 6 months; T2 = 2nd Trimester, 4 to 6 months; T2-3 = 2nd/3rd Trimester, 4 to 9 months; T3 = 3rd Trimester, 7 to 9 months; T1-3 = all trimesters, 1 to 9 months; E = Exposed; B = Bred)

Age - Numerical representation of age in years

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